BACKGROUND

- DISPOSAL SUPPORT CONCEPT UNCHANGED FOR THIRTY YEARS

- PHYSICAL HANDLING
A-76 AT DRMS

- CURRENT A-76 EFFORT
  - ANNOUNCED OCT 2001
  - SELECT LOGISTICS- WAREHOUSE STOCK, STORE AND ISSUE FUNCTIONS
  - INCLUDES WAREHOUSING FUNCTION AT ALL DRMS SITES IN THE CONTINENTAL UNITED STATES AS WELL AS HAWAII, AND PUERTO RICO
    - EXCLUDES OTHER DRMS FIELD FUNCTIONS: R,T&D, DEMILITARIZATION, HAZARDOUS WASTE, USABLE SALES AND SCRAP PROCESSING AND SALES
  - APPROXIMATELY 100 SITES AND 275 FTEs
  - EXCLUDES GUAM, ALASKA AND GUANTANAMO BAY, CUBA

A-76 IS PART OF THE DRMS STRATEGY
PERFORMANCE NOT GEOGRAPHY BASED

- Performing activity will design transportation/storage infrastructure

- PA does not have to continue operations at existing facilities

- PA does not have to perform storage function at a government facilities

GREATER COST SAVINGS AND EFFICIENCIES EXPECTED
• TRANSPORTATION COST WILL BE PART OF THE AWARD DECISION

• PA WILL PROVIDE TRANSPORTATION FROM HOST INSTALLATIONS IMPACTED BY THE REDESIGNED NETWORK

• GENERATORS CURRENTLY NOT COLOCATED WITH HOST INSTALLATIONS WILL HOLD PROPERTY UNTIL DISPOSAL OCCURS OR WILL TRANSPORT TO CLOSEST PA FACILITY

TRANSACTION DESIGNED TO MITIGATE IMPACT ON CUSTOMERS AND PRECLUDE SHIFTING OF COSTS FROM DRMS TO OTHER DOD ACTIVITIES
REDESIGNED NETWORK SCENARIOS:

- MEO- WILL LIKELY BE LIMITED TO CONSOLIDATION AND OR PARTNERING WITH OTHER GOVERNMENT AGENCIES
  - UNKNOWN NUMBER AND LOCATION OF STORAGE SITES

- PRIVATE SECTOR CAN USE EXISTING GOVERNMENT RESOURCES AS WELL AS ORGANIC RESOURCES.
  - UNKNOWN NUMBER AND LOCATION OF STORAGE SITES
  - EXISTING LOGISTICS PROVIDER (E.G., UPS) MAY HAVE SUFFICIENT ORGANIC CAPACITY AND NOT USE ANY DRMS FACILITIES

PRONOUNCED LOGISTICS NETWORK REDESIGN IS LIKELY
• RECOGNIZED EARLY ON THAT OUR APPROACH TO THE A-76 WAS UNCONVENTIONAL AND THAT WE NEEDED TO BE PROACTIVE VICE REACTIVE IN ENSURING THAT OUR CUSTOMERS WERE COMFORTABLE WITH THE CONCEPT

• DEVELOPED A CUSTOMER COMMUNICATIONS PLAN THAT WAS DESIGNED TO:
  - PROVIDE ACCURATE AND TIMELY INFORMATION
  - MEETING AND MANAGE CUSTOMER EXPECTATIONS
  - OBTAIN CUSTOMER FEEDBACK
  - INCLUDE CUSTOMERS IN THE PROCESS

PLAN DEVELOPED IN CONJUNCTION WITH J-37
THE DRMS A-76 CUSTOMER COMMUNICATIONS PLAN

• HQ DLA HIGH LEVEL CUSTOMER BRIEFINGS
  - COMMUNICATIONS FROM THE TOP DOWN

• CUSTOMER PARTICIPATION IN THE SOLICITATION PROCESS
  - DEVELOPMENT OF PWS
  - PARTICIPATION IN THE PROPOSAL EVALUATION PROCESS

• DRMS TOUCH POINTS- BOTH HQ AND FIELD

A SINGLE & CONSISTENT MESSAGE-THIS WILL GOOD BE A DEAL FOR THE SERVICES